



CWC CONSIGNMENT POLICIES

SUMMER 2023

Purpose

The mission of ADK (Adirondack Mountain Club) is to protect New York State wild lands and waters by promoting responsible outdoor recreation and building a statewide constituency of land stewardship advocates. Sometimes there is a financial barrier to outdoor recreation, with pricey new gear causing some people to shy away from trying a new activity. The consignment department at Cascade Welcome Center (CWC) is designed to sell quality used items at a discounted price, creating a more cost-effective avenue for people to have safe and accessible access to the necessary equipment.

Accepted Items

Since space at CWC is limited, we've set parameters around what we will accept on consignment. The summer/warm weather season will run from May – the day after Indigenous Peoples' Day. Please bring no more than **FIVE** items per week. No summer consignments will be accepted after September 18.

Acceptable summer items:

- Backcountry and frontcountry camping equipment (tarps, coolers, stoves, etc.)
- Tents*
- Sleeping bags and sleeping pads
- Internal & external frame backpacks
- Modern headlamps
- Stoves
- Single & double blade paddles
- New or like new hiking boots
- Bikes (road & mountain, *call ahead*)**
- Roof racks (*call ahead*)**
- Canoes/kayaks/SUPS (*call ahead*)**
- Canoe carts (*call ahead*)**
- New or like new climbing shoes
- Trekking poles
- Fishing rods and tackle
- Bear cans
- Binoculars
- Hammocks
- Maps and guides***

NOT ACCEPTING

- Clothing of any kind (including outdoor clothes and fashion brands) and casual shoes
- Skis (xc, alpine, AT, bindings, ski boots)
- Snowshoes
- Soft goods (ropes, harnesses)
- Old equipment that is no longer manufactured
- Hunting equipment
- Equipment without all the pieces (ex: tent poles)
- Climbing hardgoods (cams, belay devices)
- Helmets
- PFDs or wetsuits
- Stained or smelly items
- Gear with aftermarket modifications

* Tents must be set up in front of shop staff to ensure completeness and functionality.

** **Provided we have space.** Consignees must **call ahead** to speak with staff *before* bringing these items into the shop. Only 1 or 2 items of each will be accepted at a time.

*** Cannot be outdated, must be in acceptable used condition without torn or missing pages, etc.

Items listed in the "NOT ACCEPTING" section were identified as such because of safety concerns, storage space, or seasonality.

Accepted Item Policies

BEFORE arriving, please complete the following to prepare your item(s) for resale:

- Wipe down all gear with a wet cloth and scrub off all dirt.
- Shoes must be free of debris. Smelly shoes will not be accepted.
- Verify all buckles/zippers are functional, and items free of stains and tears.
- Sleeping pads must hold air.
- Tents must include all parts and accessories.
- Boats cannot have holes or be sun/UV damaged in any way.
- Bikes must be in working order including chains, gears, brakes, seats, etc.
- Gear must *not* have any after-market modifications

Any items that do not meet the above criteria can be disqualified from consignment. Any item not previously identified can be entered into consignment or disqualified at the discretion of ADK/CWC staff.

The Consignment Process

ADK/CWC will accept consignment items anytime during business hours and no appointment is necessary, but it is asked that consignees try to arrive at least an hour before closing. The following will outline a sample interaction:

1. Before arriving at CWC, the consignees will clean and ensure all gear is in working order.
2. Also, before arriving, the consignees will have an idea of how much they would like to sell the item(s) for based on its current retail value. Consignee will also note the brand and item name because that information is required at item check-in.
3. ADK staff will assess the condition of gear. ADK/CWC staff retains the right to disqualify gear or suggest a price lower than the consignee had in mind.
4. If an item sells, the consignees will be called to claim sale money.
5. If after 4 months any or all of the item(s) remain unsold, ADK/CWC staff may reach out and ask consignee to pick up your item(s). **The consignee has 3 weeks to come pick up their item(s)**, or the item(s) will be donated to charity.

Note: ADK/CWC is not responsible for any damage incurred while an item is on consignment.

Unless there are extenuating circumstances, ADK/CWC will not accept gear donation. If a consignee wishes to donate the entirety of their sale to ADK instead of receiving their cut, that is permitted.

Finances and pricing guidelines

A dialogue will happen upon consignment process initiation. Generally, items should be priced at 50% of current retail value, +/- depending on condition. The consignees can call to lower price at any time (or take their item off the shelves). ADK/CWC staff holds the right to discount up to 10% for extenuating circumstances.

If or when an item sells, the consignees will receive **75%** of the sale. If a consignee does not wish to claim their money from a sale, they can opt to let CWC keep the money as a donation.

ADK/CWC staff will call consignees to inform them of the sale of their item. **Consignees will have 1 (one) year to claim their money** or the money will be donated to ADK educational programming. Consignees will not receive a second phone call, and it is up to them to arrange money pick-up. A photo ID is required to claim consignee proceeds.