



## CONSIGNMENT POLICIES

### WINTER 2024/2025

#### **Purpose**

The mission of ADK (Adirondack Mountain Club) is to protect New York State wild lands and waters by promoting responsible outdoor recreation and building a statewide constituency of land stewardship advocates. There can be a financial barrier to outdoor recreation, with pricey new gear causing some people to shy away from trying a new activity. The consignment program at Cascade Welcome Center is designed to sell quality pre-owned items at a discounted price, creating a more cost-effective avenue for people to have safe and accessible access to the necessary equipment.

#### **Accepted Items**

Since space at Cascade Welcome Center is limited, we've set parameters around what we will accept on consignment. The winter season will run from November 15 until spring conditions arrive in late March/early April. No winter consignment items will be accepted after March 1.

#### **Acceptable winter items:**

- Cross country skis
- Alpine skis
- Ski poles
- Cross country ski boots
- Alpine ski boots

#### **We are not accepting:**

- Non-ski equipment
- Equipment deemed to be beyond its resale life by Cascade Welcome Center staff \*
- Broken equipment \*\*
- Gear with aftermarket modifications

\* SNS boots, skis mounted with SNS bindings, 75 mm TOURING boots, skis mounted with 75 mm TOURING bindings cannot be priced higher than \$10. 75 mm BACKCOUNTRY boots and bindings are still accepted as normal. In some instances involving skis mounted with SNS or 75 mm touring bindings, we can remove the bindings and sell the skis for more than \$10 if the quality of the skis warrants this. This \$10 rule also applies to waxable skis. It will be left to the discretion of Cascade Welcome Center staff to allow for higher prices on waxable skis.

\*\* Flat skis (skis without bindings currently mounted) that have been mounted more than two times previously will not be accepted under any circumstances.

## Accepted Item Policies

BEFORE arriving, please complete the following to prepare your item(s) for resale:

- Wipe down all gear with a wet cloth and scrub off all dirt.
- Shoes must be free of debris. Smelly shoes will not be accepted.
- Verify all buckles/zippers are functional, and items free of stains and tears.
- Gear must *not* have any after-market modifications

Any items that do not meet the above criteria may be disqualified from consignment. Any item not previously identified can be entered into consignment or disqualified at the discretion of ADK staff.

## The Consignment Process

ADK will accept consignment items anytime during business hours and no appointment is necessary, but it is asked that consignees try to arrive at least an hour before closing. The following will outline a sample interaction:

1. Before arriving, the consignees will clean and ensure all gear is in working order.
2. Also, before arriving, the consignees will have an idea of how much they would like to sell the item(s) for based on its current retail value. Consignee will also note the brand and item name because that information is required at item check-in.
3. ADK staff will assess the condition of gear. ADK staff retains the right to disqualify gear or suggest a price lower than the consignee had in mind.
4. If an item sells, the consignees will be called to claim sale money.
5. Near the end of the winter season, consignees will receive a call notifying them it is time to pick up unsold items. Unsold items must be collected no later than April 15, 2025, to give ADK staff time and space for the transition into summer operations. Unsold items may be donated if the consignee does not wish to collect them, and any items not collected after April 15, 2025, will be considered donations.

**Note: ADK is not responsible for any damage incurred while an item is on consignment.**

Unless there are extenuating circumstances, ADK will not accept gear donation. If a consignee wishes to donate the entirety of their sale to ADK instead of receiving their share of the sale, that is permitted.

### **Finances and pricing guidelines**

A dialogue will happen upon consignment process initiation. Generally, items should be priced no higher than 50% of their current retail value. The consignees can call to lower prices at any time (or take their item off the shelves). ADK staff holds the right to discount up to 10% for extenuating circumstances.

If or when an item sells, the consignees will receive **75%** of the sale. If a consignee does not wish to claim their money from a sale, they can opt to let ADK keep the money as a donation.

ADK staff will call consignees to inform them of the sale of their item. **Consignees will have 1 (one) year to claim their money**, or the money will be donated to ADK educational programming. Consignees will not receive a second phone call, and it is up to them to arrange money pick-up. A photo ID is required to claim consignee proceeds.