



CONSIGNMENT POLICIES

SUMMER 2025

Purpose

The mission of ADK (Adirondack Mountain Club) is to protect New York State wild lands and waters by promoting responsible outdoor recreation and building a statewide constituency of land stewardship advocates. Sometimes there is a financial barrier to outdoor recreation, with pricey new gear causing some people to shy away from trying a new activity. The consignment department at Cascade Welcome Center is designed to sell quality used items at a discounted price, creating a more cost-effective avenue for people to have safe and accessible access to the necessary equipment.

Accepted Items

Since space at Cascade Welcome Center is limited, we've set parameters around what we will accept on consignment. The summer/warm weather season will run from May through the day after Indigenous Peoples' Day. No summer consignments will be accepted after September 1.

Acceptable summer items:

- Backcountry and frontcountry camping equipment (tarps, coolers, stoves, etc.)
- Tents*
- Sleeping bags and sleeping pads
- Internal frame packs
- Modern headlamps
- Stoves
- Single & double blade paddles
- New or like new hiking boots
- Bikes (road & mountain)
- Roof racks
- Canoes/kayaks/SUPS
- Canoe carts
- New or like new climbing shoes
- Trekking poles
- Fishing rods and tackle
- Bear cans
- Binoculars
- Hammocks
- Maps and guides**
- Secondary layer clothing from reputable outdoor brands

NOT ACCEPTING

- Base layer and primary layer clothing
- Clothing from brands that aren't reputable or specific to outdoor recreation
- Skis (xc, alpine, AT, bindings, ski boots)
- Snowshoes
- Soft goods (ropes, harnesses)
- Old equipment that is no longer manufactured
- Hunting equipment
- Equipment without all the pieces (ex: tent poles)
- Climbing hardgoods (cams, belay devices)
- Helmets
- PFDs or wetsuits
- Stained or smelly items
- Gear with aftermarket modifications

* Tents must be set up in front of shop staff to ensure completeness and functionality.

** Cannot be outdated, must be in acceptable used condition without torn or missing pages, etc.

Items listed in the "NOT ACCEPTING" section were identified as such because of safety concerns, storage space, or seasonality.

Accepted Item Policies

BEFORE arriving, please complete the following to prepare your item(s) for resale:

- Wipe down all gear with a wet cloth and scrub off all dirt.
- Shoes must be free of debris. Smelly shoes will not be accepted.
- Verify all buckles/zippers are functional, and items free of stains and tears.
- Sleeping pads must hold air.
- Tents must include all parts and accessories.
- Boats cannot have holes or be sun/UV damaged in any way.
- Bikes must be in working order including chains, gears, brakes, seats, etc.
- Gear must *not* have any after-market modifications

Any items that do not meet the above criteria can be disqualified from consignment. Any item not previously identified can be entered into consignment or disqualified at the discretion of ADK staff. **Please note:** Staff may refuse any item at any time if space is limited or if a reasonable price cannot be agreed upon.

The Consignment Process

ADK will accept consignment items any time during business hours until up to an hour before closing, and no appointment is necessary. The following will outline a sample interaction:

1. Before arriving, the consignee will clean and ensure all gear is in working order.
2. Also before arriving, the consignee will have an idea of how much they would like to sell the item(s) for based on its current retail value. Consignee will also note the brand and item name because that information is required at item check-in.
3. ADK staff will assess the condition of gear. ADK staff retains the right to disqualify gear or suggest a price lower than the consignee had in mind.
4. Near the end of the summer season, consignees will receive a call notifying them it is time to pick up unsold items. Unsold items must be collected no later than October 20, 2024 to give ADK staff time and space for the transition into winter operations. Unsold items may be donated if the consignee does not wish to collect them, and any items not collected after October 20, 2024 will be considered donations.

Note: ADK is not responsible for any damage incurred while an item is on consignment.

Consignees may donate items they don't wish to sell for ADK to put to use in our educational programming or to sell at ADK's discretion. Donated items must still meet all of the criteria as any other consigned item. ADK will not accept donated items that do not fit the above criteria.

Finances and pricing guidelines

A dialogue will happen upon consignment process initiation. Generally, items should be priced at 50% of current retail value, +/- depending on condition. The consignee may call to lower the price of an item at any time or take their item off the shelves, and if they wish for a price to be lowered, they must call to confirm a price change. A consignee may also provide ADK staff with a price range on any item if the consignee wishes for ADK staff to bargain with potential buyers, but the highest price in the range will always be what the item is listed for on the sales floor. ADK staff holds the right to discount up to 10% off any item for extenuating circumstances.

If or when an item sells, the consignees will receive **75%** of the sale. If a consignee does not wish to claim their money from a sale, they can opt to let ADK keep the money as a donation. Payment will be distributed via mailed check to consignees after the seventh day of the month after an item sells (e.g. if an item sells on 09/01/2025, payment will be mailed via check after 10/07/2025).